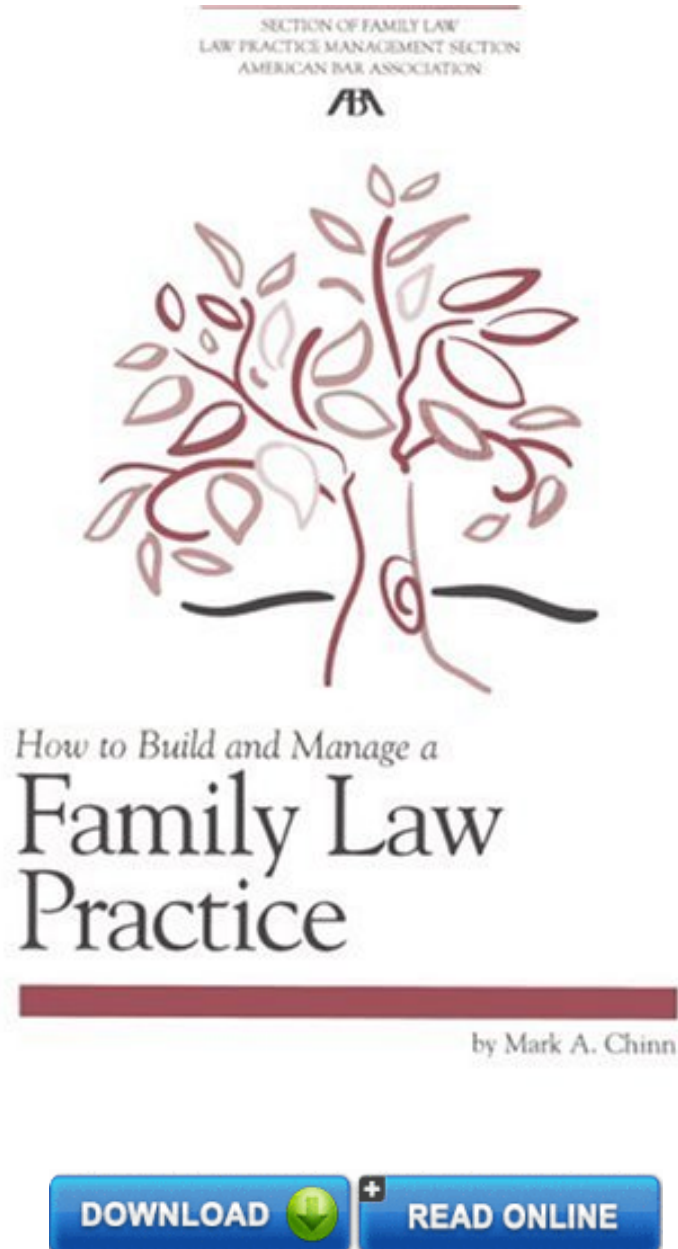


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## How to Build and Manage a Family Law Practice (Practice-Building Series)

*Mark A. Chinn*

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the breakdown of some of the filing techniques and checklists that come on the included cd. The preachy-ness can be overlooked although it comes in spurts. If you're willing to overlook the paternalistic aspects of "get to work by 7:30 AM" and an entire chapter on dieting and forming a life balance there are some real gems of practical advice in here.0 of 0 people found the following review helpful. Five StarsBy Jenn PoggemannGreat book that helps you redefine your practice from the beginning.1 of 1 people found the following review helpful. Great BookBy MeMe PriceThis book was great and provided great information for starting a Family Law Practice. I wish he would have went into marketing more in establishing your new practice but it provided great information. I can't wait to put it to use!!

Tips, strategies, tactics, forms, and real-word advice for starting - or building - a family law practice. Written by a successful and happy family lawyer, this book explains the skills and knowledge necessary to thrive in a challenging area of the law. It takes a no-nonsense approach in explaining the most critical issues for developing a successful career. Examples and practice tips show how to gain experience, understand the business aspects of a practice, develop and maintain the ideal client mix, and manage staff and finances. CD-ROM with forms and related materials.