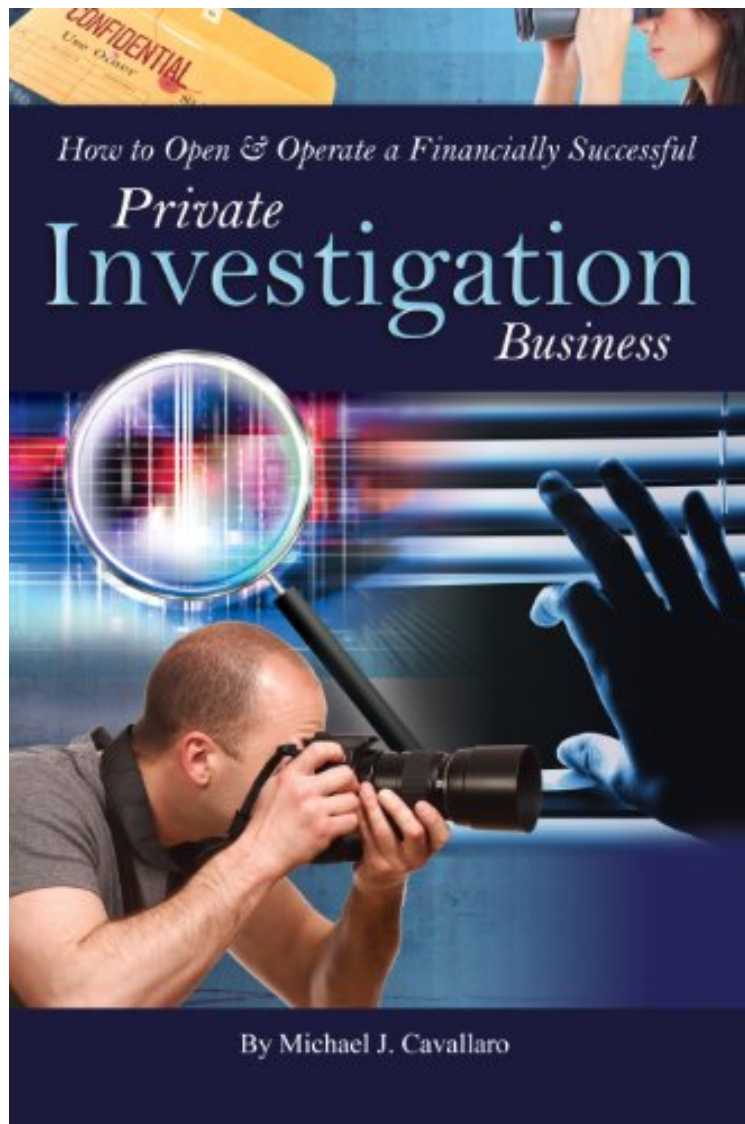


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## How to Open Operate a Financially Successful Private Investigation Business (How to Open Operate a ...)

*Michael Cavallaro*

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redundant to what I already had. (I was disappointed). If this is the first book you are buying... it is an okay overview of the subject. I suggest finding a used version (or, better yet, checking it out from the library). 3 of 3 people found the following review helpful. Recommended Additions to Improve the Book By Arnold Rodriguez Great book... comprehensive, easy to read and follow. It would be an even better book if it would include a more comprehensive PI business plan sample template; more information on how to, and where to find resources to, conduct a comprehensive PI industry competitive and marketing analysis; and industry pricing ranges for the different types of PI services (Background checks; Surveillance; Ski Tracing, etc) and security services (I.e. TSCM, Threat Assessments; Due Dilligence; Physical Security Assessments, etc). 1 of 1 people found the following review helpful. Outstanding self-help reference By Raymond W. Gellatly Books on this subject are often viewed as novelty items. Mr Cavallero is obviously an experienced professional . This book is very well written and has been a tremendous help to me in starting my business. The content has stimulated conversation amongst my fellow investigators and we await an advanced version .

If you spent your childhood reading detective novels and thinking how amazing it would be to start your own, or if you just decided it is time to retire from your current job in the police, military, or other investigative agency and start your own company, the concept of owning and operating your own Private Investigation Business is probably very enticing. With a potential for growth, the industry has been booming for years. With all self-employment opportunities up and private investigation in particular up by more than 16% according to the IRS statistics on small businesses, now is the time to get into the industry. This book was written for anyone who has looked at the idea of private investigation and decided that it would be ideal for them. You will learn everything you need to know about working in the private investigation field, starting with the basics of what you can expect and what preconceptions you may have. You will learn how to choose a niche of investigation and how to start thinking in the abstract, questioning everything but recognizing facts for what they are. You will learn the key differences between a private investigator and a police officer and why those who want to be the latter should consider all their options before getting into private work. You will learn how to investigate a case and how to perform all of your necessary actions legally. Valuable information on forming a Partnership, LLC, Corporation, or becoming a Sole Proprietor, the four types of business formations, is included, and also the legal implications of each. This complete manual will arm you with everything you need, including sample business forms; contracts; worksheets and checklists for planning, opening, and running day-to-day operations; lists; plans and layouts; and dozens of other valuable, timesaving tools of the trade that no business owner should be without. You will learn how to hire contractors to help you and which licenses and liability insurance you will need. You will learn which contracts and forms, including privacy agreements, you must have on hand and which business structure is best for you. You will learn how to find clients and what tools you need, including the right camera and lenses. You will learn how modern computer equipment can accent your investigations and how to start using internet searches through public records, private databases and courthouse records to speed up the process. Learn how to perform background investigations, interviews, and surveillance and what the basics of each kind of investigation entails. The companion CD-ROM is not available for download with this electronic version of the book but it may be purchased separately by contacting Atlantic Publishing Group at [sales@atlantic-pub.com](mailto:sales@atlantic-pub.com). Atlantic Publishing is a small, independent publishing company based in Ocala, Florida. Founded over twenty years ago in the company presidents garage, Atlantic Publishing has grown to become a renowned resource for non-fiction books. Today, over 450 titles are in print covering subjects such as small business, healthy living, management, finance, careers, and real estate. Atlantic Publishing prides itself on producing award winning, high-quality manuals that give readers up-to-date, pertinent information, real-world examples, and case studies with expert advice. Every book has resources, contact information, and web sites of the products or companies discussed. This Atlantic Publishing eBook was professionally written, edited, fact checked, proofed and designed. The print version of this book is 288 pages and you receive exactly the same content. Over the years our books have won dozens of book awards for content, cover design and interior design including the prestigious Benjamin Franklin award for excellence in publishing. We are proud of the high quality of our books and hope you will enjoy this eBook version.

About the Author Michael J. Cavallaro was born in New Hyde Park, New York, and was educated at Villanova University. Following his years as an editor with HarperCollins Publishers, he has worked as a freelance writer for commercial business. This is his third book.