

(Download) How to Start and Build a Law Practice

## How to Start and Build a Law Practice

*Jay Foonberg*

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**Jay Foonberg : How to Start and Build a Law Practice** before purchasing it in order to gage whether or not it would be worth my time, and all praised How to Start and Build a Law Practice:

2 of 2 people found the following review helpful. Great Practical Resource for the Young AttorneyBy AndrewMr. Foonberg has put together a wonderful resource in this book.When starting a law practice, there are many questions, unknowns, fears, and sleepless nights. Mr. Foonberg adequately and accurately addresses each of these concerns, and helps to prepare the young lawyer for a practical startup.The only reason for leaving a 3 instead of 4 star review is the repetitive nature of the writing style in the book. That said, Mr. Foonberg does in fact warn you about this repetitive style, and states that it is because of being intended to be used as a manual as opposed to a novel, and so information is included in multiple parts in case you're looking something up and don't read another section including the same information.0 of 0 people found the following review helpful. great 39 years ago and even better nowBy Daniel DenbesteTHE AUTHOR HAS UP DATED HIS ORIGINAL WORK; "How to directly into the practice of law without missing a meal" which was GREAT 39 years ago I followed his advice right out of law school) and it is even more pertinent today. If you can find a copy of the first book it had some solid ideas on making a contract with an established firm that would cost them nothing and put work on your desk and money in your pocket from day 1. I also took his advice to hire my own in-town, highly respected attorney for brain-picking and advice -- there was no case I was afraid to investigate (or dump).0 of 0 people found the following review helpful. Worth the money.By DavidThe author writes each chapter as a standalone. The result is repetition . . . which is good. I bought an older, dated edition;

and, as you might imagine, the technology is dated and technology has changed the way we do things. The author points out that his book will always lag technology, but that any technology that works is obsolete. Some things never change - how to choose a location, decisions about how to organize files, how to attract clients, setting fees, etc. If starting a law practice is in your future, reading a random chapter here and there or reading the book from cover to cover will smooth the road. So, you can read the four chapters of interest and walk away, and you will have received a return on your time investment and money. Additionally, you can come back and read other sections along the way and at any time in the development of your practice and benefit.

A Classic ABA Bestseller, you'll find 128 chapters packed with techniques for getting started, finding clients and the right location, setting fees, managing your office, maintaining an ethical responsible practice, maximizing available resources.