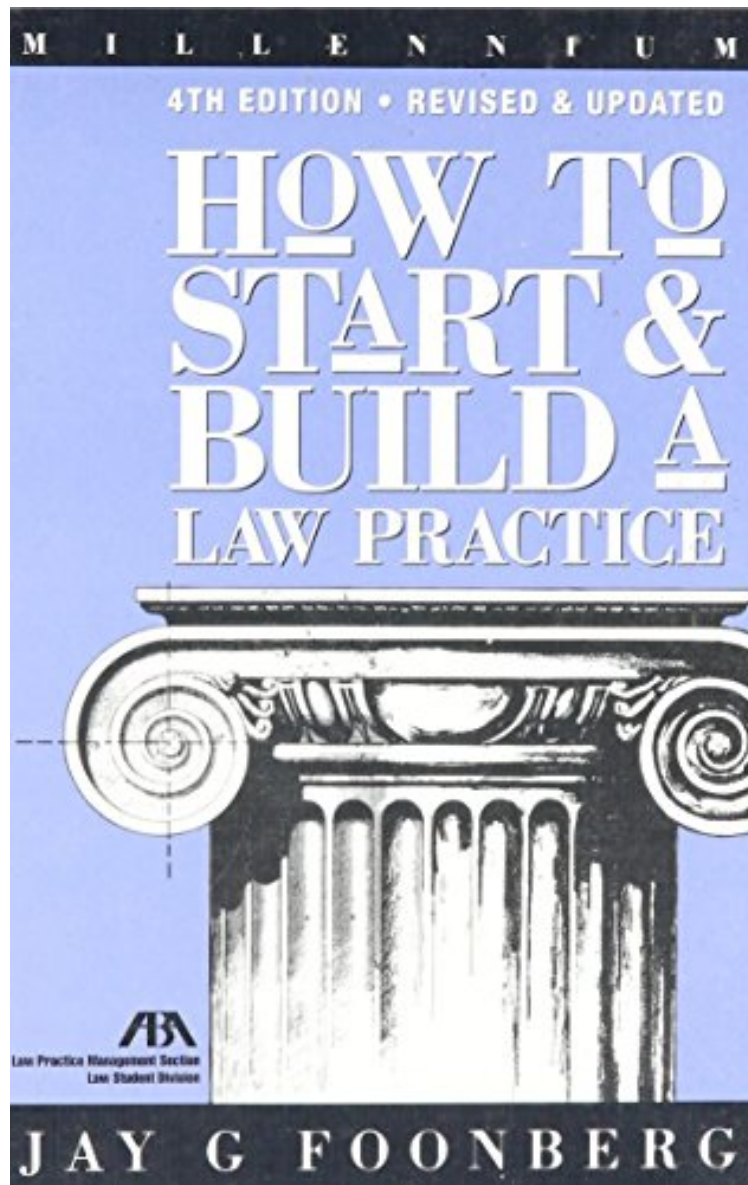


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How to Start Build a Law Practice

Jay G. Foonberg

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repetitive nature of the writing style in the book. That said, Mr. Foonberg does in fact warn you about this repetitive style, and states that it is because of being intended to be used as a manual as opposed to a novel, and so information is included in multiple parts in case you're looking something up and don't read another section including the same information.0 of 0 people found the following review helpful. great 39 years ago and even better nowBy Daniel DenbesteTHE AUTHOR HAS UP DATED HIS ORIGINAL WORK; "How to directly into the practice of law without missing a meal" which was GREAT 39 years ago I followed his advice right out of law school) and it is even more pertinent today. If you can find a copy of the first book it had some solid ideas on making a contract with an established firm that would cost them nothing and put work on your desk and money in your pocket from day 1. I also took his advice to hire my own in-town, highly respected attorney for brain-picking and advice -- there was no case I was afraid to investigate (or dump).0 of 0 people found the following review helpful. Worth the money.By DavidThe author writes each chapter as a standalone. The result is repetition . . . which is good. I bought an older, dated edition; and, as you might imagine, the technology is dated and technology has changed the way we do things. The author points out that his book will always lag technology, but that any technology that works is obsolete. Somethings never change - how to chose a location, decisions about how to organize files, how to attract clients,setting fees, etc. If starting a law practice is in your future, reading a random chapter here and there or reading the book from cover to cover will smooth the road. So, you can read the four chapters of interest and walk away, and you will have received a return on your time investment and money. Additionally, you can come back and read other sections along the way and at any time in the develop of your practice and benefit.

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