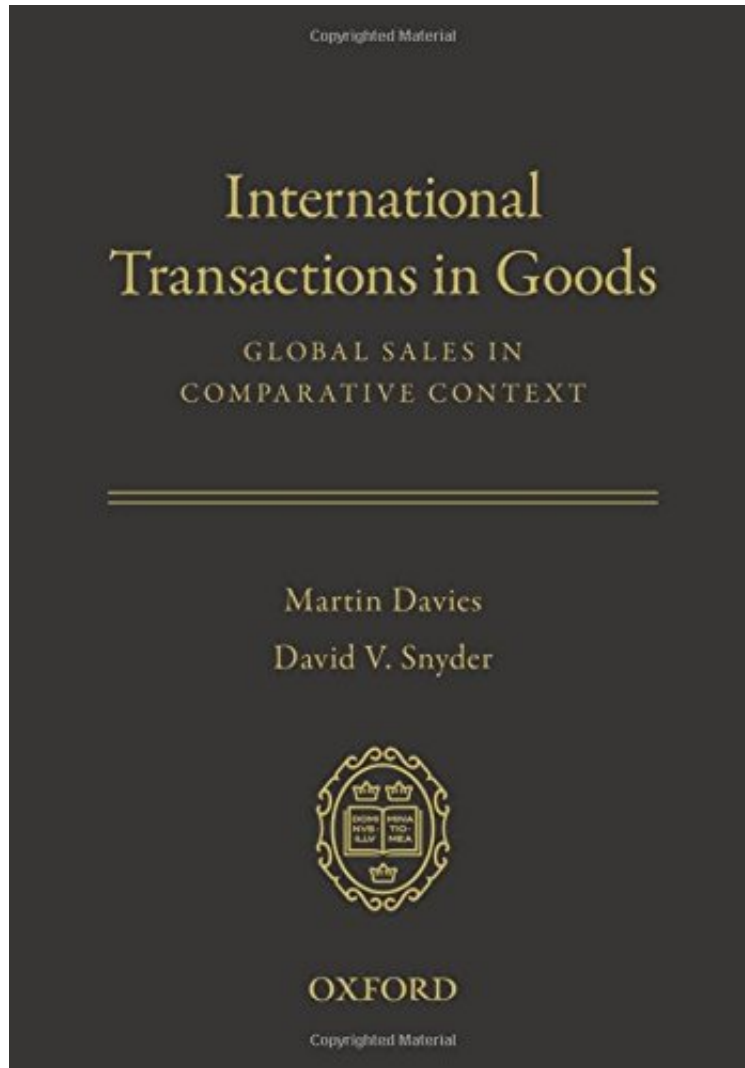


(Read ebook) International Transactions in Goods: Global Sales in Comparative Context

International Transactions in Goods: Global Sales in Comparative Context

Martin Davies, David V. Snyder
DOC | *audiobook | ebooks | Download PDF | ePub



 Download

 Read Online

#1863429 in Books 2014-07-17Original language:EnglishPDF # 1 7.10 x 1.20 x 10.10l, .0 #File Name: 0195388186478 pages | File size: 71.Mb

Martin Davies, David V. Snyder : International Transactions in Goods: Global Sales in Comparative Context before purchasing it in order to gage whether or not it would be worth my time, and all praised International Transactions in Goods: Global Sales in Comparative Context:

International Transactions in Goods: Global Sales in Comparative Context explains the complex transactional

structures common in international sales, from both an international and a domestic legal perspective. In a straightforward, accessible style, this course book sets out typical business models and commercial practices, including sample legal and commercial documents, and outlining the laws that govern them. Closely attuned to practice, this course book covers transactions on a commercial scale and gives full treatment not only to legal topics, but also payment, security, carriage, and insurance, addressing both traditional topics such as letters of credit, bills of lading, and the Incoterms, as well as modern practices like electronic funds transfers, and waybills. Martin Davies and David V. Snyder emphasize the strategic questions that lawyers and businesses face when negotiating and documenting deals, and when litigating transactions that have gone awry. As many of the strategies revolve around choice of governing law, the book treats not only international law, particularly the UN Convention on the International Sales of Goods (CISG), but also exemplary domestic laws from both common law and civil law jurisdictions, including the US Uniform Commercial Code (UCC), English law, French law, and German law. This book is designed to be accessible to students and readers of all levels, whether from common law or civil law backgrounds, by providing basic explanations of fundamental theories and attitudes in international law, common law, civil law, and international business. The format includes the methods of different traditions, with extensive text familiar to civil law readers, case excerpts familiar to common law readers, and a large array of problems-based on real cases and transactions-to demonstrate the concepts and to practice and evaluate what has been learned. The book also tackles current ethical and moral issues in international transactions, particularly the relation of law and contracting to environmental protection, workers' rights, and similar matters.

About the Author Martin Davies is the Admiralty Law Institute Professor of Maritime Law and Director of the Maritime Law Center at Tulane University Law School. He has taught maritime law, international trade law, and international dispute resolution in five different countries, and has lectured in many more. He has extensive experience as a consultant to law firms in several different countries, advising on many practical aspects of international commercial transactions. David V. Snyder is Professor of Law and Director of the Business Law Program at American University Washington College of Law. He has taught common law and civil law courses including contracts, sales, secured transactions, bankruptcy, payment systems, international sales, civil law obligations, civil law sales and leases, and electronic commerce. In addition to his experience as practicing lawyer and law professor, he is well versed in the law of civil law countries and the comparative method, having been a visiting professor in France and Germany. He has experience in private legal practice in the litigation and arbitration of international and domestic business disputes, including matters involving contract issues, high technology, cable television, patents, intellectual property, international trade, insurance coverage, and appellate litigation.