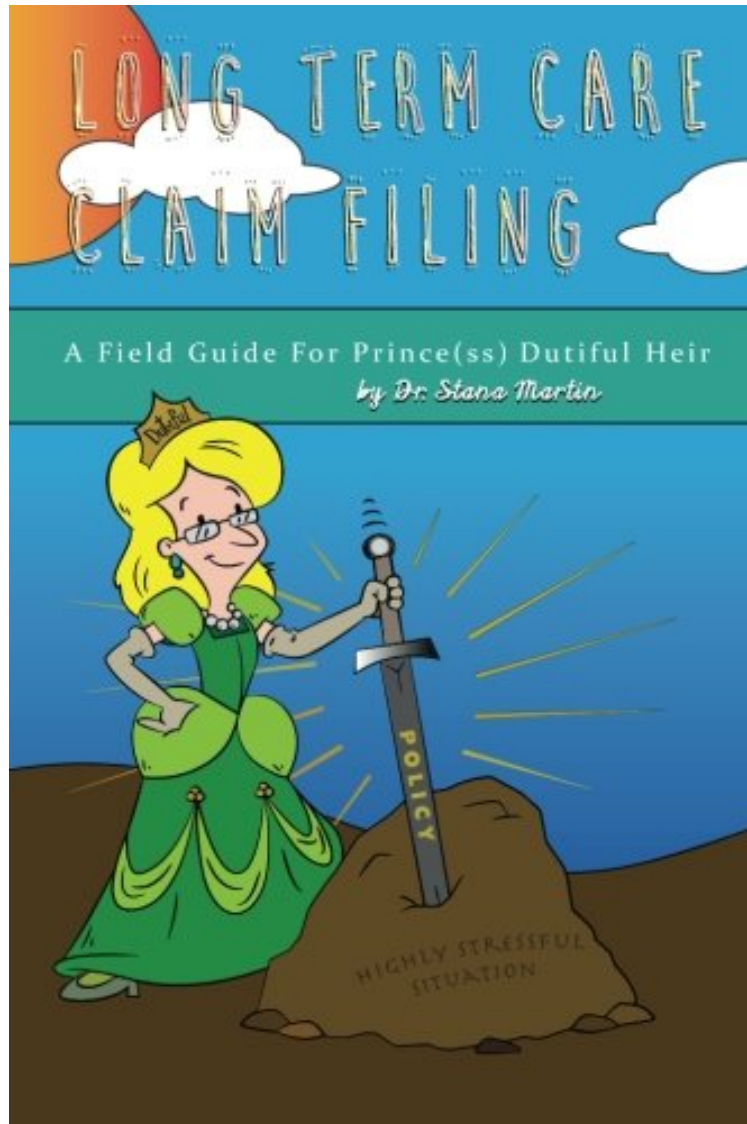


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Long Term Care Claim Filing: A Field Guide For Prince(ss) Dutiful Heir

Dr Stana Martin

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long term care insurance solutions and have helped my clients with many claims. Thanks to the help that this book provided, all of my claims were approved the first time. Agents and Policyholders alike will benefit from having this book, however, Policyholders who no longer have an agent representing them might still benefit from hiring a professional to do the initial filing. 0 of 0 people found the following review helpful. Five Stars By Shirley Exactly what I was looking for. 0 of 0 people found the following review helpful. Well Written ~ Easy to Read ~ Easy Guide to Follow ~ A Must Read By S Davis Let me start by saying that Stana Martin, PHD, is an excellent writer ~ she is concise, direct and makes an otherwise complicated subject into a well written guide ~ entertaining as well as educational and easy to follow. This book is about how to go through the claims process once you, or your family, decides its time to trigger in the long term care policy that no one ever thinks they will ever need. Thank goodness for Stana Martins guide to help her readers through this process. As 70% of folks over 65 yrs old will need long term care during their lifetime, this guide will walk you through the steps of filing for a claim and getting the most from your policy.

A guide for successfully navigating the pitfalls encountered in getting a long term care insurance claim filed and paying successfully. This book is written as a myth (to illustrate the common pitfalls of filing long term care insurance claims) and has four Reality Acts. The Long Term Care Insurance Claim Field Guide is designed to help you through the main pitfalls faced when filing long term care insurance claims.

About the Author When you are looking for someone to help you with something as important as making sure you or a loved one is taken care of in these sapient years, you want someone who is an expert in their field. Stana is not just that someone who truly cares that you are taken care of, but who you can trust to take care of everything. As one of the Midwests foremost experts in long term care insurance, Stana has been a top-ranked sales person for many years. But this isn't what she's always done... University Instructor, Ph.D. in Communication V.P. of Operations Office Management Motivational Speaker, Trainer When Stana's own grandmothers faced long runs of care.... it was the catalyst for a shift to senior care. As clients' needs evolved, helping them decode long term care insurance claims became a priority and a passion, and Mrs. LTC, Inc. was born. Her love of public speaking, and aptitude for the subject of Long Term Care reveals itself in her seminars -- to the public for CE credits to financial advisors, lawyers, and to care community staff . [Calendar] In her spare time, Stana rides... push bike (you know, pedal and sweat?). She averages about 1500 miles per year on a recumbent and has grandiose designs to ride across America and pedal across large sections of Europe. Specialties: Insurance Claims/Sales Business Ownership Motivational Training Communication Specialist (public speaking, body language, and interpersonal communication)